

# Of Sweet Spots and Baroque Technology

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Keynote  
Adaptive Hypermedia 2008  
Hannover, Germany, Aug. 1, 2008

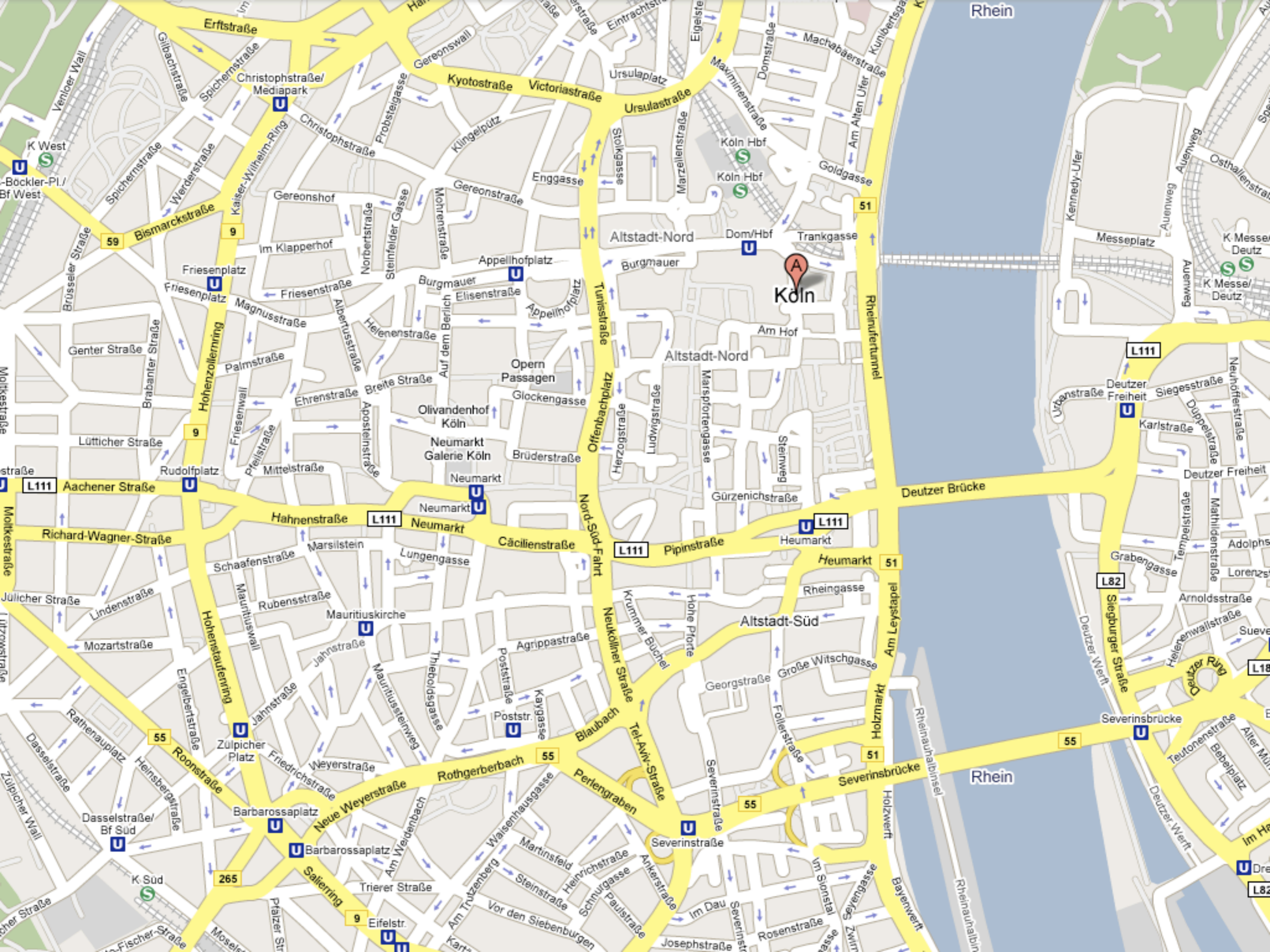




Photo: TomTom



Photo: TomTom

32 MB

PSION

5 MX PRO

**Dokumente** Frei: 18,6M System

- (Schließen)
- Agenda 1K 31.08.07
- Citymaps 1K 19.09.07
- E-G 8K 17.12.07
- Notes 1K 15.08.07
- Recorder 38K 06.07.07
- Route** 1K 19.09.07
- Sheet 1K 05.11.07
- Shopping List 8K 16.10.07
- Sketch 10K 15.08.07

Systemsteuerung  
Zuletzt geöffnet  
Neuer Ordner  
Neue Datei  
15:15  
Mo 17

System Word Tabelle Kontakte Agenda E-Mail Rechner Notiz Extras ▲

1 2 3 4 5 6 7 8 9 0 Entf  
W E R T Y U I O P Enter  
A S D F G H J K L #  
Z X C V B N M ; Bild ↑  
g Fn Menü Hintergrundbeleuchtung Hilfe Pos 1 Bild ↓ Ende



# MÁLAGA AIRPORT (AGP)

To Torremolinos



TERMINAL 1

TERMINAL 2

Parking

Parking

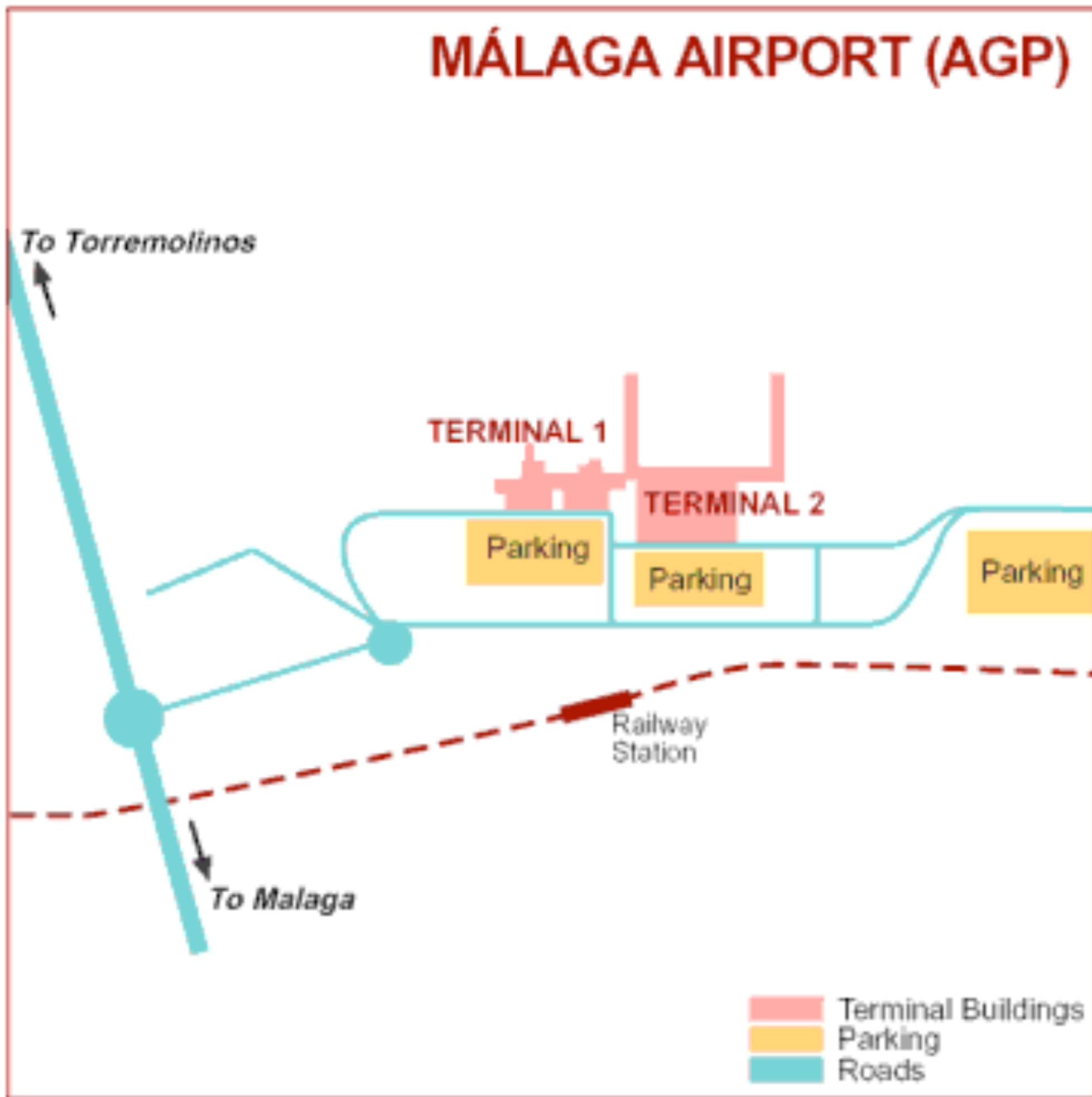
Parking

Railway  
Station

To Malaga



- Terminal Buildings
- Parking
- Roads











  Dusche/WC  
**Retzendorf**

 **Bäckerei  
Huber** 



**Retzendorf 2 km**  
Waldbad

**Roth 21 km**  
Abenberg 10 km

**Ansbach 21 km**  
Spalt 14 km

**Heilsbronn 12 km**  
Reuth 5 km

**Merkendorf 12 km**  
Wolfr.-Eschenbach 8 km

 *Ihr Haus von...*  
**KLEBL**  
www.klebl-hausbau.de  
Telefon 09181 - 900 444

  
↑  
Burgenstraße

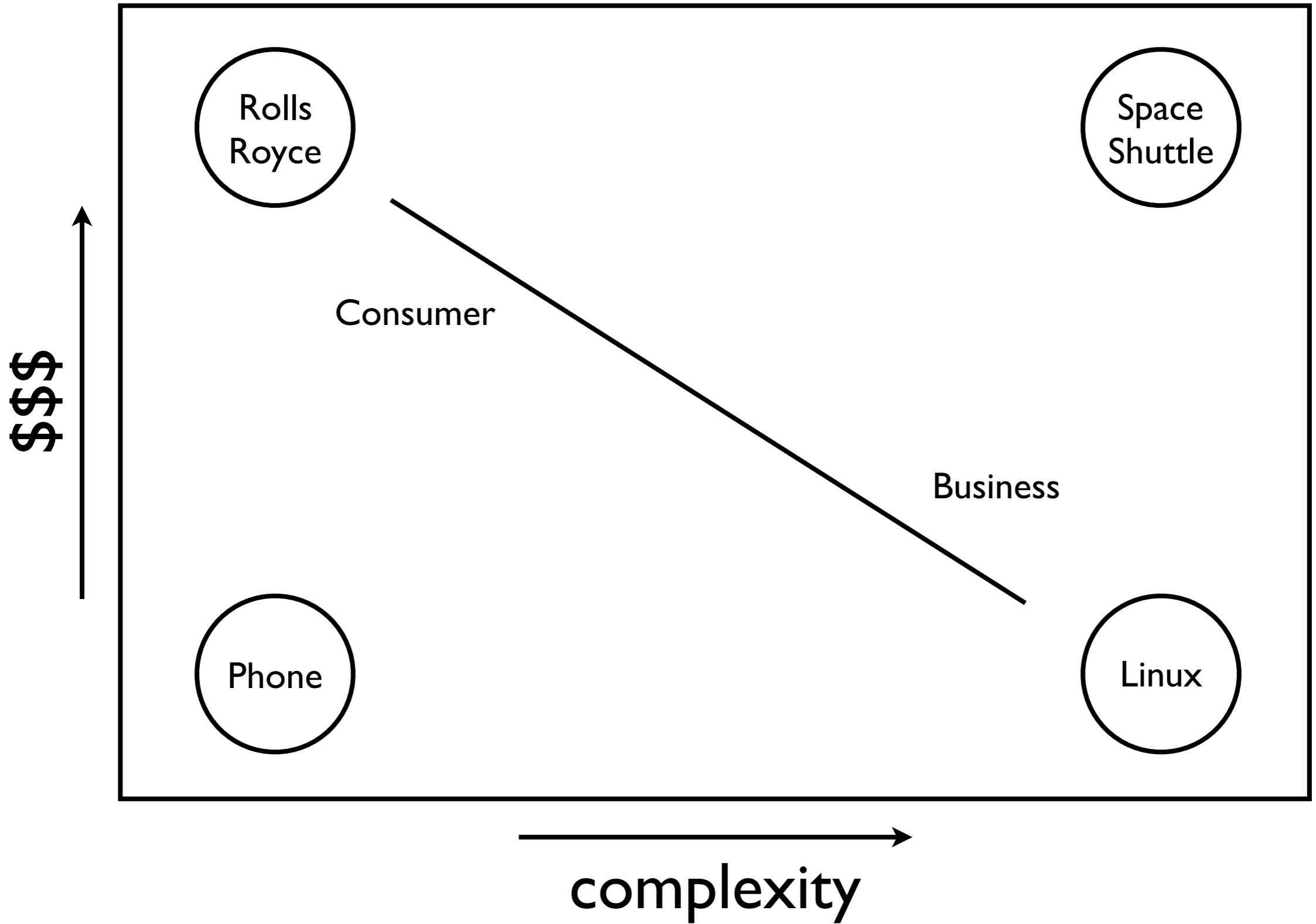
  
**FW**  
FREIE WÄHLER

Reparaturen

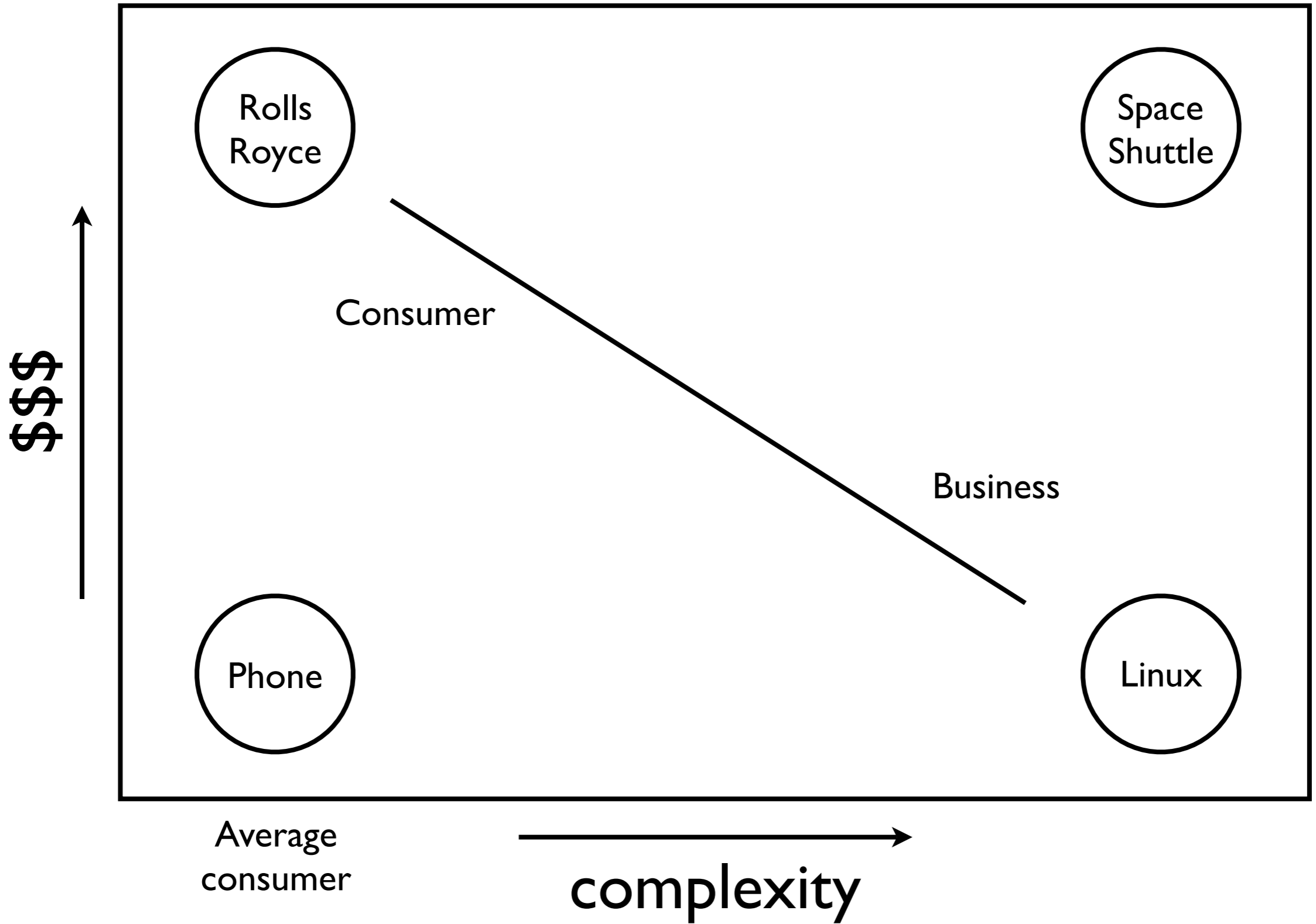




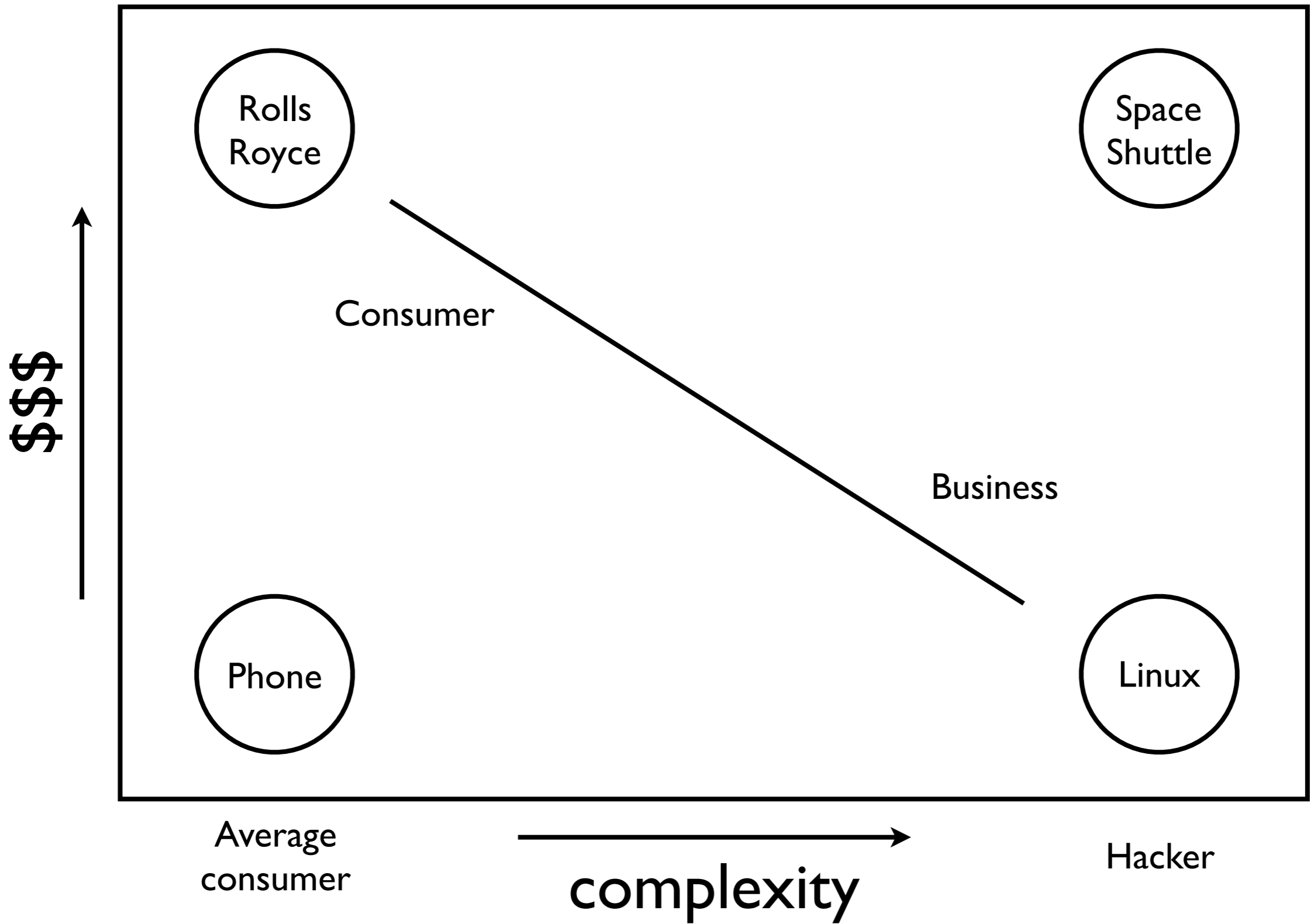
Photo: TomTom



(after Paul Saffo)

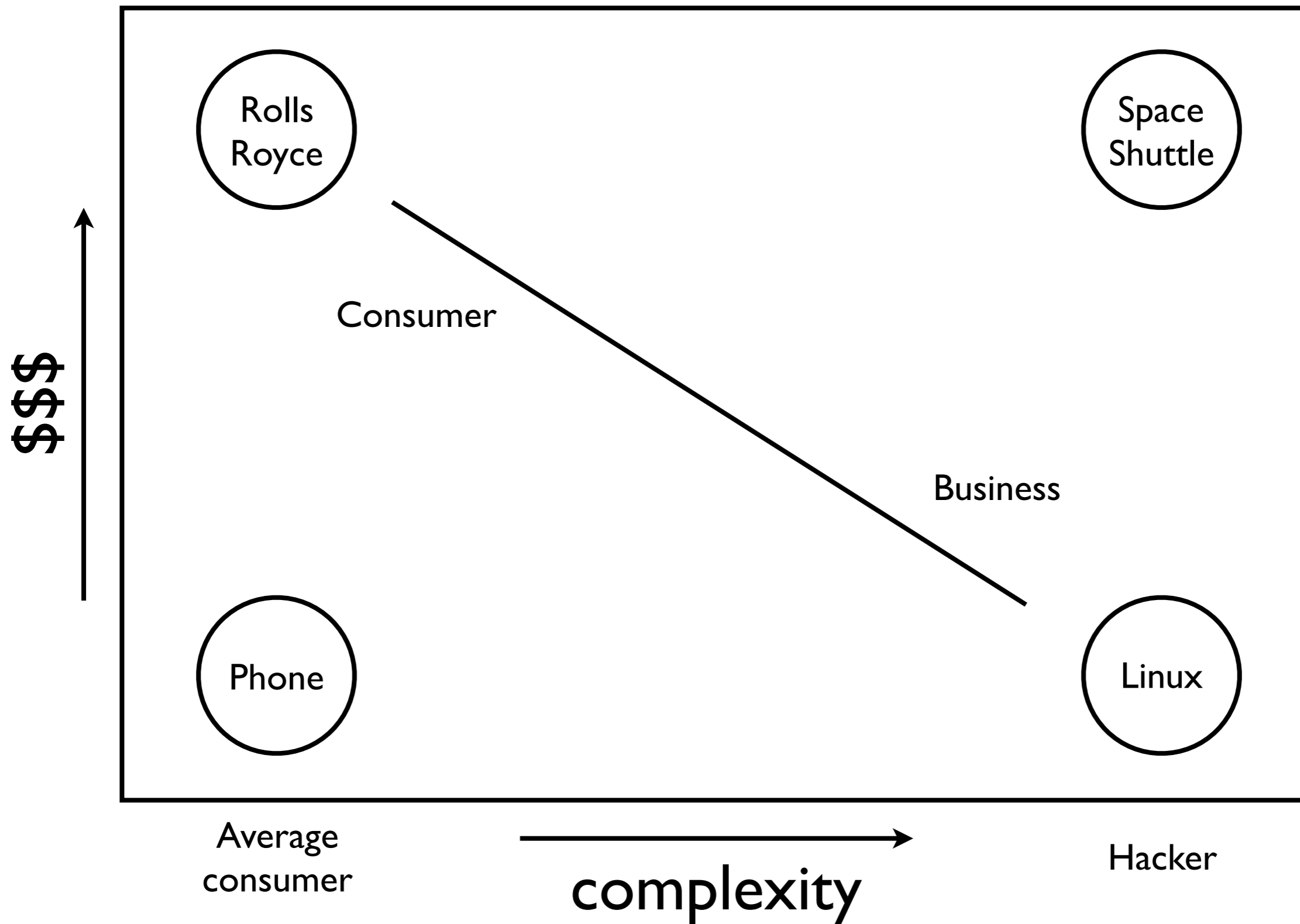


(after Paul Saffo)



(after Paul Saffo)

Movie star

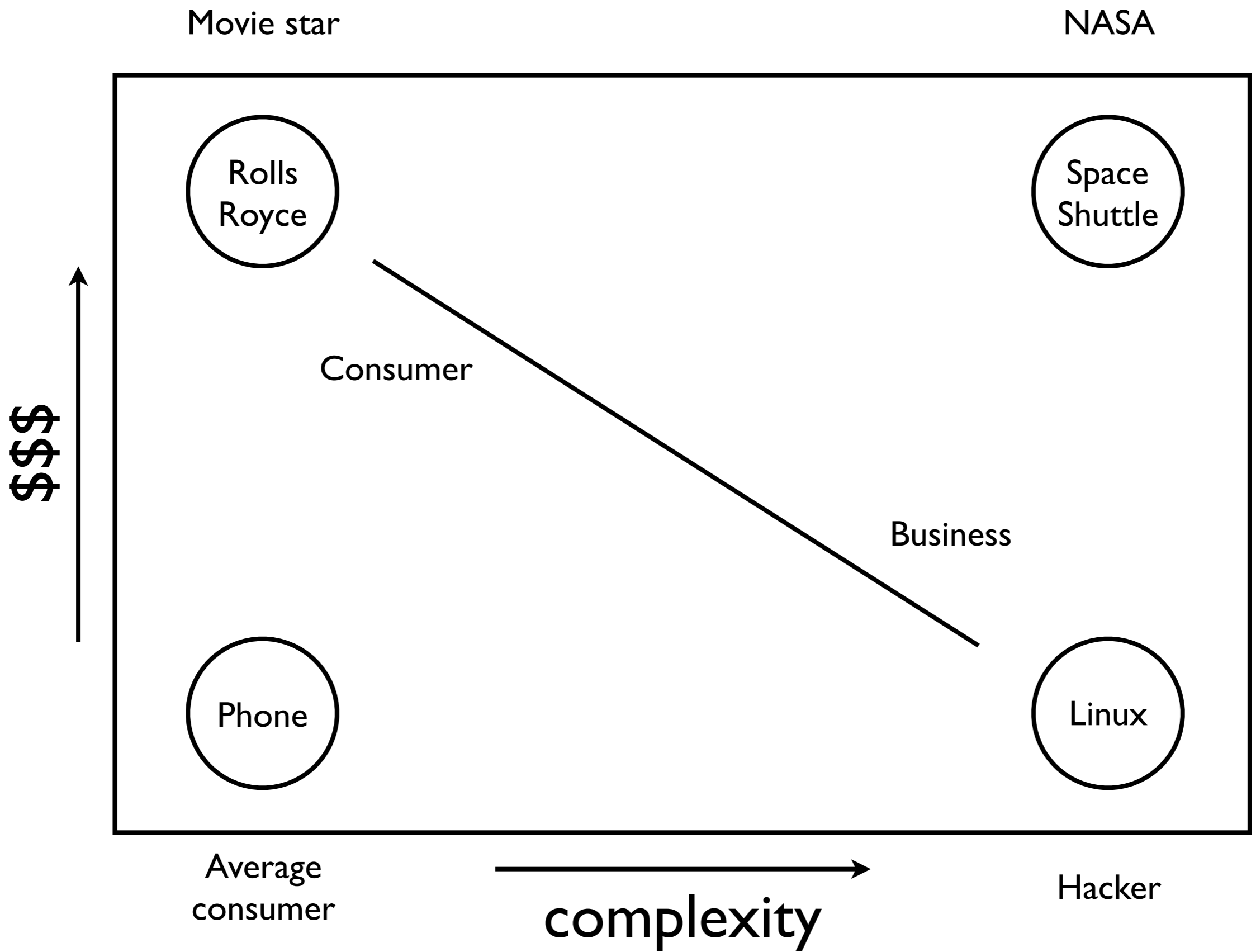


Average  
consumer

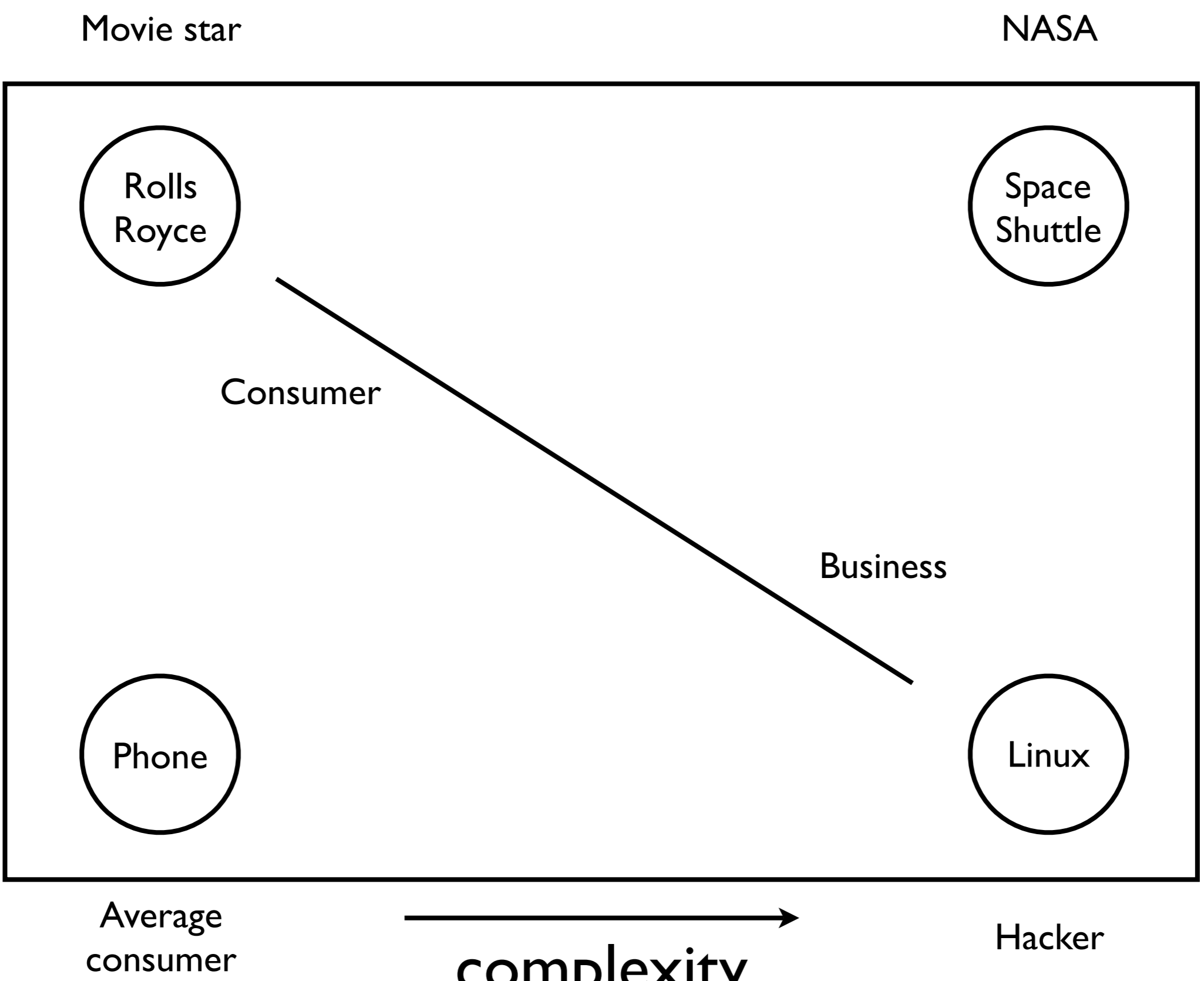
Hacker

(after Paul Saffo)

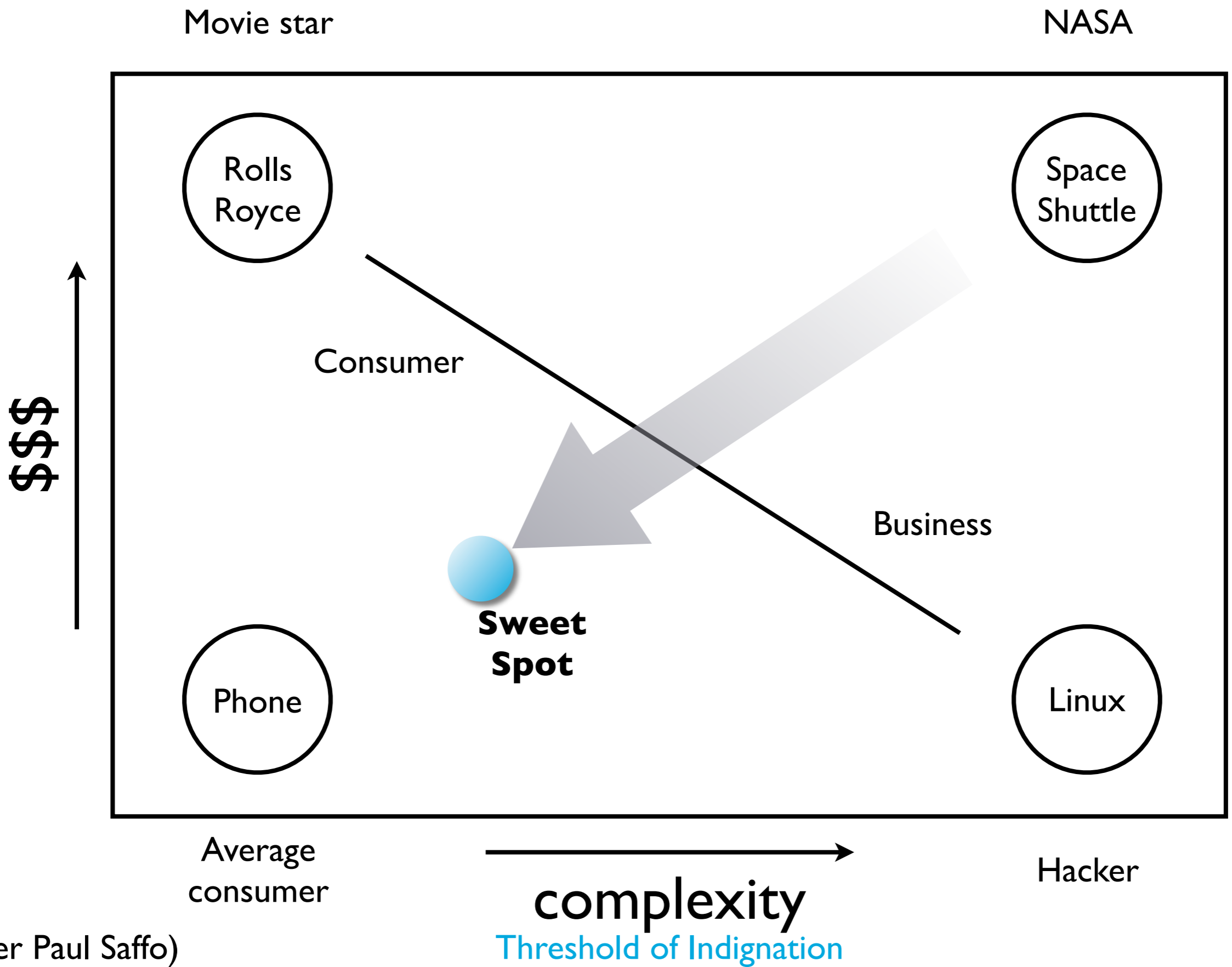




(after Paul Saffo)



(after Paul Saffo)



(after Paul Saffo)

UX

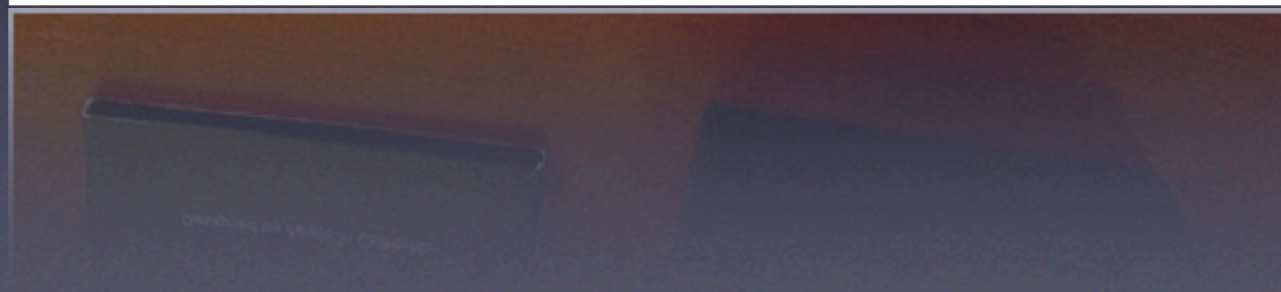


iPhone porn|



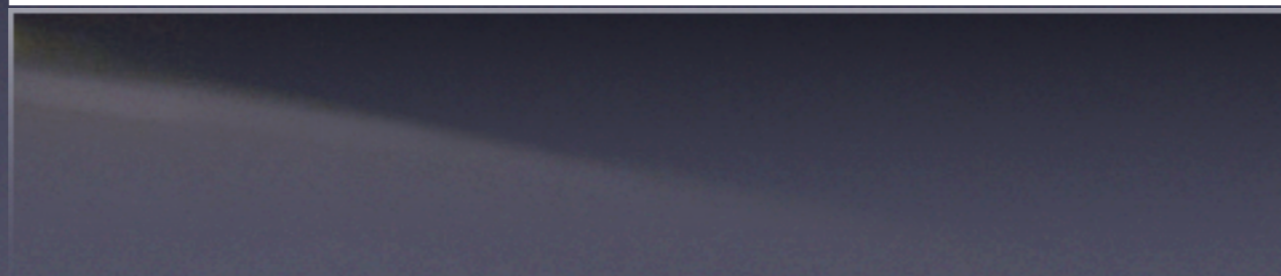


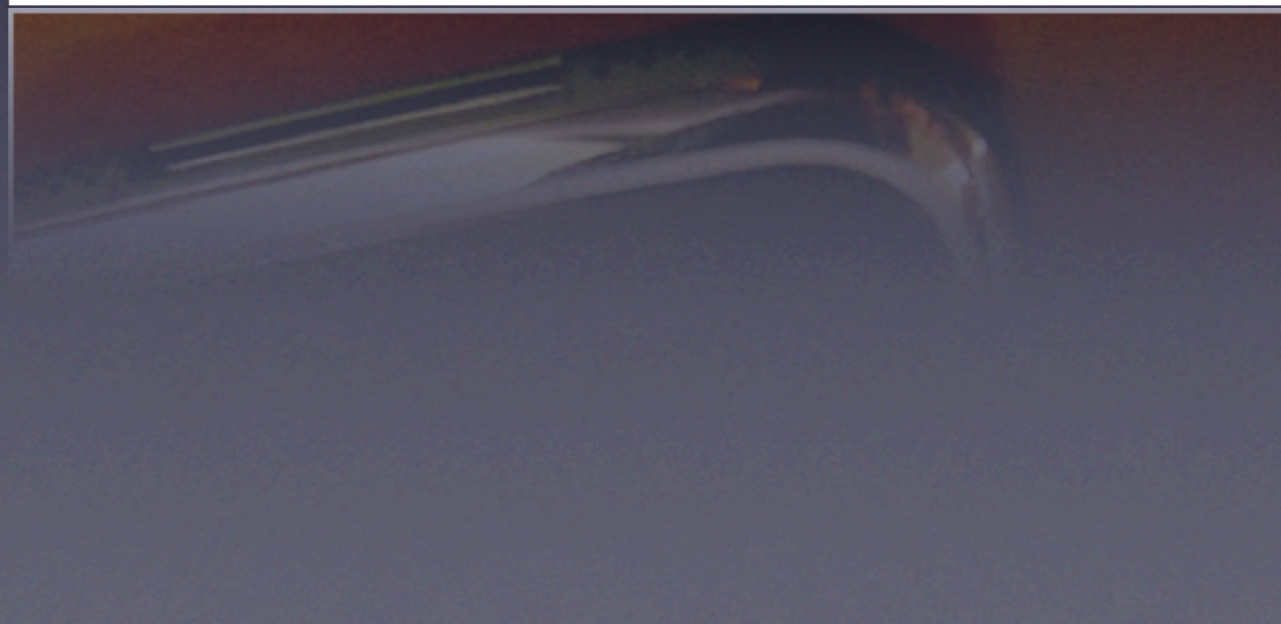




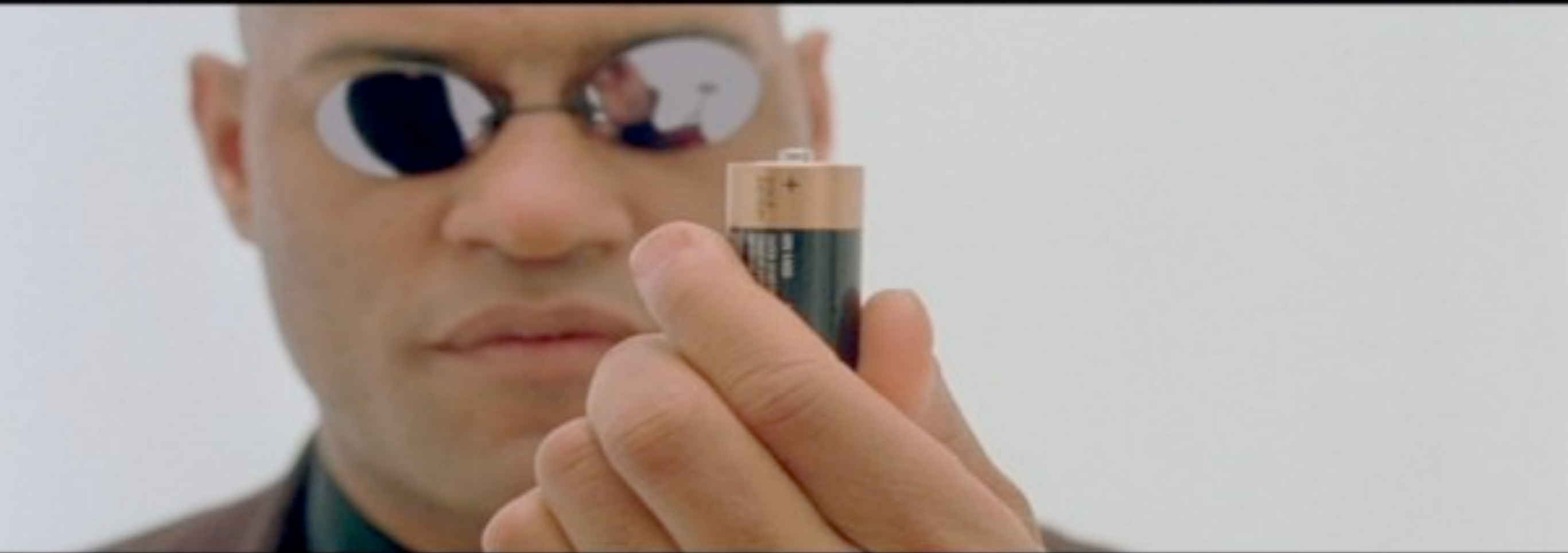












>

>WHAT IS... THE SWEET SPOT?\_

# Social changes



the bad news.

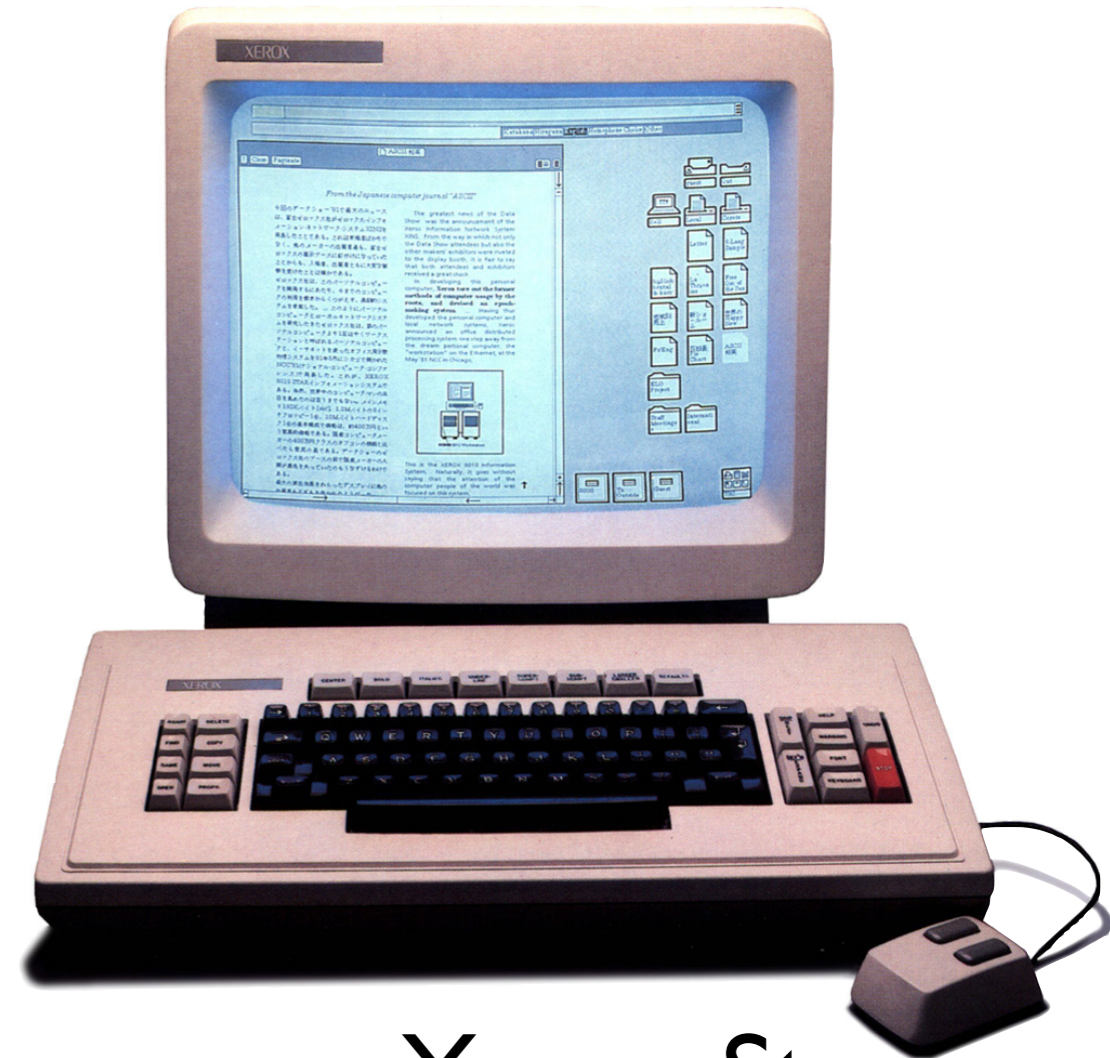


David Liddle

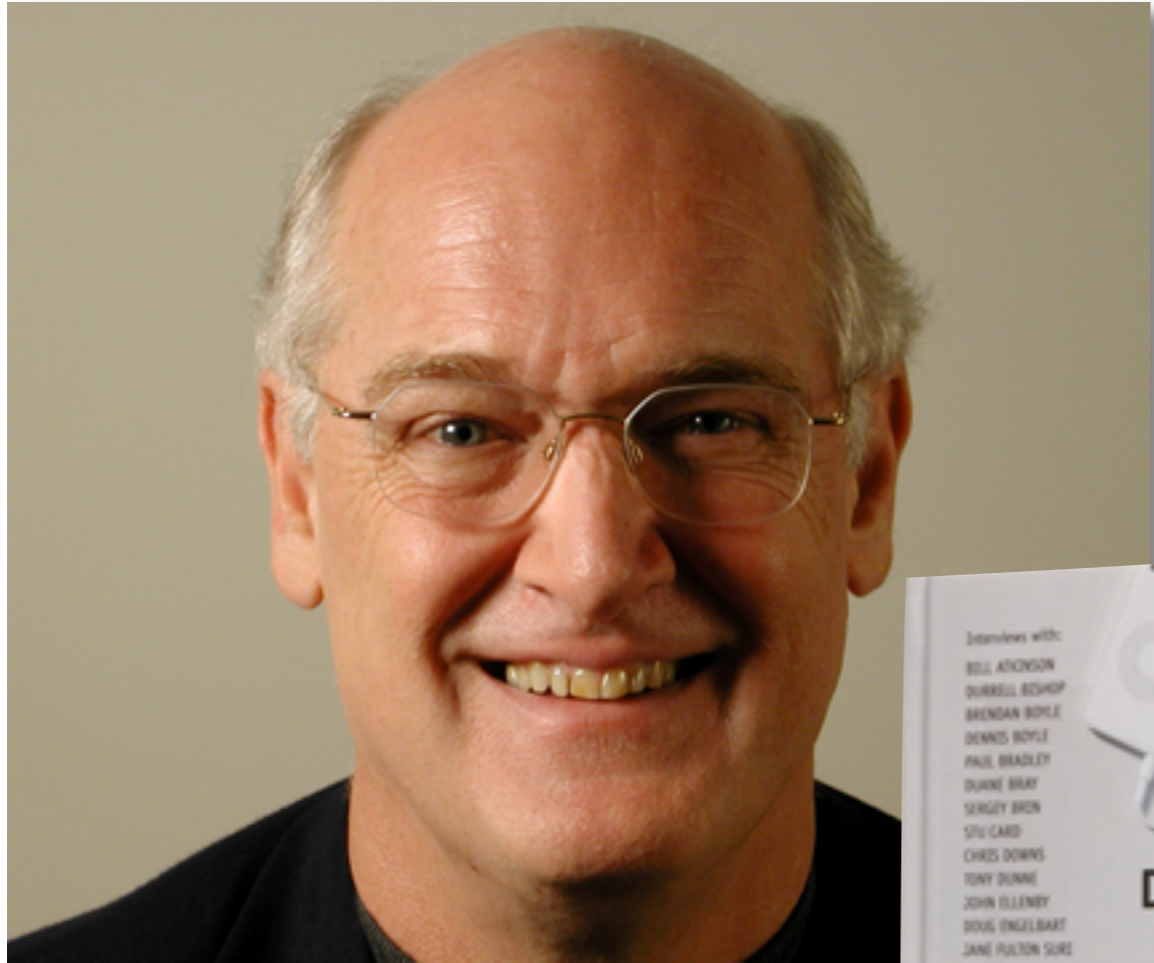




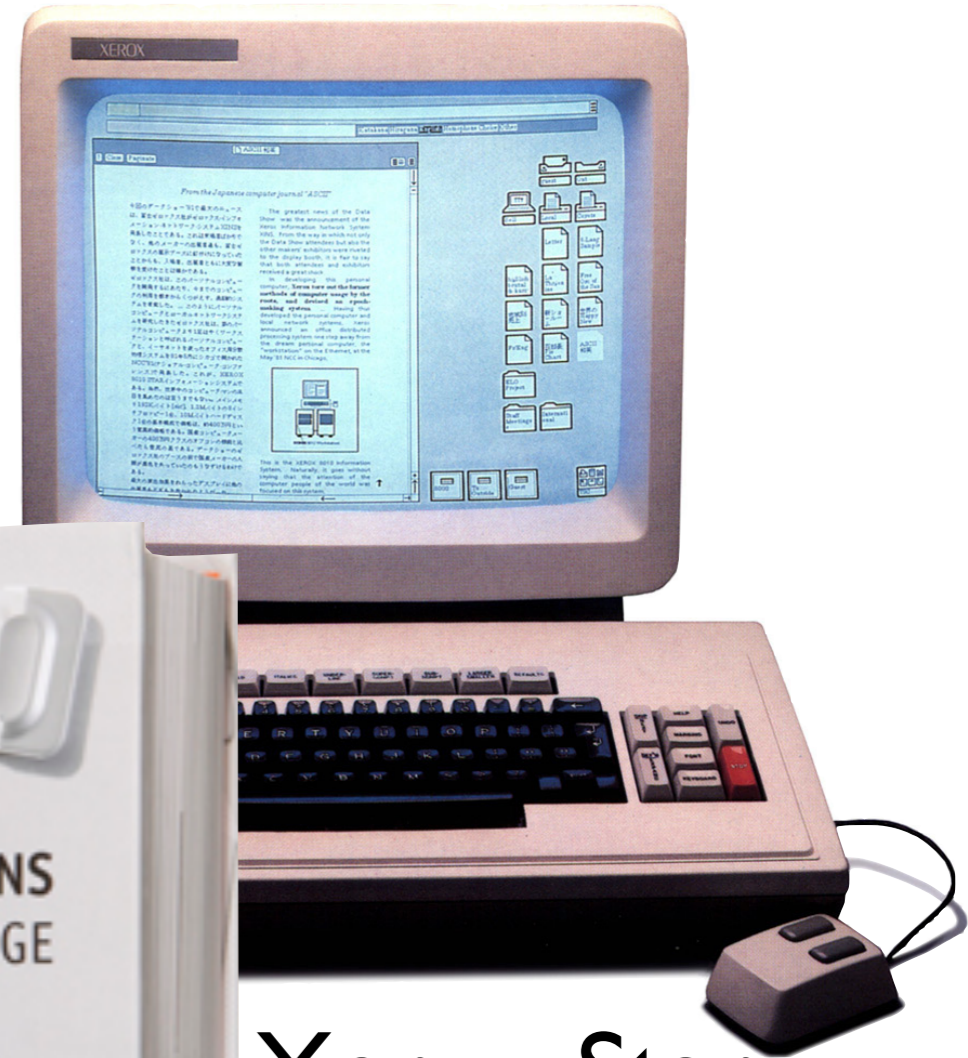
David Liddle



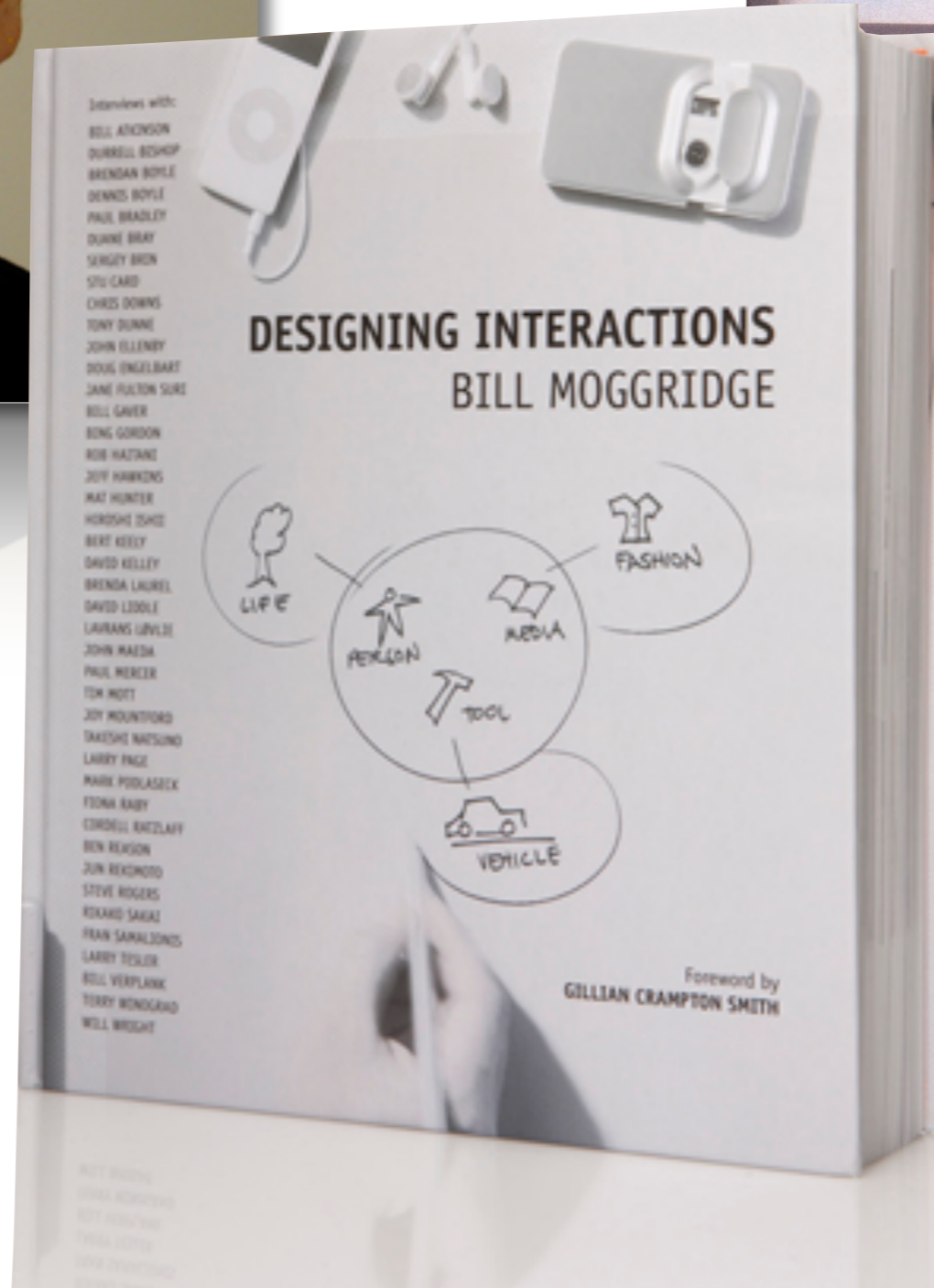
Xerox Star



David Liddle

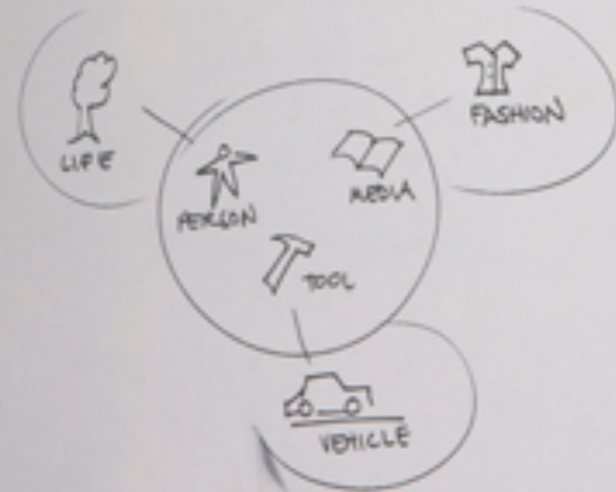


Xerox Star



- Interviews with:
- BILL ATKINSON
- DURRELL BISHOP
- BRENDAN BOYLE
- DENNIS BOYLE
- PAUL BRADLEY
- DUNNE BRAY
- SERGEY BRIN
- STU CARD
- CHRIS DOWNS
- TONY DUNNE
- JOHN ELLERY
- DOUG ENGELBART
- DANE FULTON SURE
- BILL GAVER
- BONG GORDON
- ROB HAZRANI
- JOY HARRIS
- MAT HUNTER
- HOROSHI IZHO
- BERT KEELY
- DAVID KELLEY
- BRENDA LAUREL
- DAVID LIDDLE
- LAURANS LOVLE
- JOHN MAEDA
- PAUL MERCIER
- TOM MOTT
- JOY MOUNTFORD
- SHIHO MATSUNO
- LARRY PAGE
- MARK PODLASEK
- TONY RABY
- CHRISTOPHER ENZLAFF
- BEN REASON
- JUN REYNOLD
- STEVE ROGERS
- RYOICHI SAKAI
- FRAN SAKALONIS
- LARRY TESSER
- BILL VERPLANK
- TERRY WONGKONG
- WILL WRIGHT

DESIGNING INTERACTIONS  
BILL MOGGRIDGE



Foreword by  
GILLIAN CRAMPTON SMITH

**Enthusiast  
Phase**

(Hobby)

*“Exploit me!”*

**Enthusiast  
Phase**

(Hobby)

*“Exploit me!”*



**Professional  
Phase**

(Work)

*“Help me work!”*

**Enthusiast  
Phase**  
(Hobby)  
*“Exploit me!”*



**Professional  
Phase**  
(Work)  
*“Help me work!”*



**Consumer  
Phase**  
(Life)  
*“Enjoy me!”*

**Enthusiast  
Phase**  
(Hobby)  
*“Exploit me!”*



**Professional  
Phase**  
(Work)  
*“Help me work!”*



**Consumer  
Phase**  
(Life)  
*“Enjoy me!”*

Sweet Spot ●



**Baroque  
Phase**  
*“Let me do it all!”*



Photo: Krups

**Enthusiast  
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Adapted from Bill Moggridge



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Adapted from Bill Moggridge

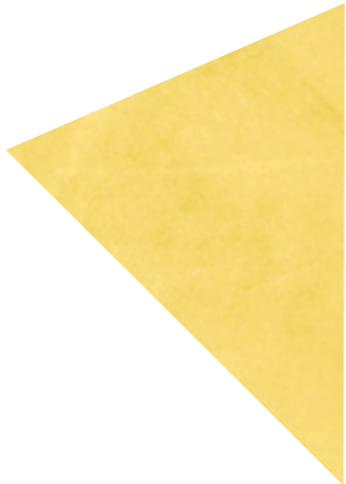
**Enthusiast Phase**  
(Hobby)  
*“Exploit me!”*



**Professional Phase**  
(Work)  
*“Help me work!”*



**Consumer Phase**  
(Life)  
*“Enjoy me!”*



Sweet Spot ●

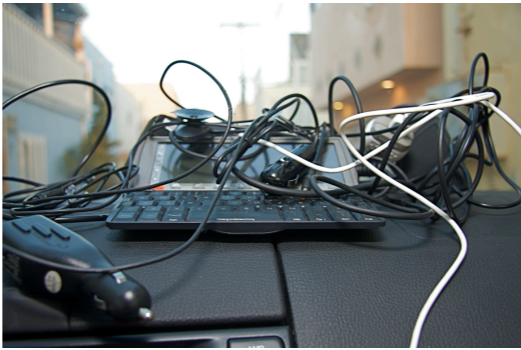


**Baroque Phase**  
*“Let me do it all!”*

Adapted from Bill Moggridge



**Enthusiast Phase**  
(Hobby)  
*“Exploit me!”*



**Professional Phase**  
(Work)  
*“Help me work!”*



**Consumer Phase**  
(Life)  
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Sweet Spot ●



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Adapted from Bill Moggridge

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Sweet Spot ●



**Baroque Phase**  
“Let me do it all!”

Adapted from Bill Moggridge





# Sweet Spot

- Simplifies your life
- Rule-changing new functionality

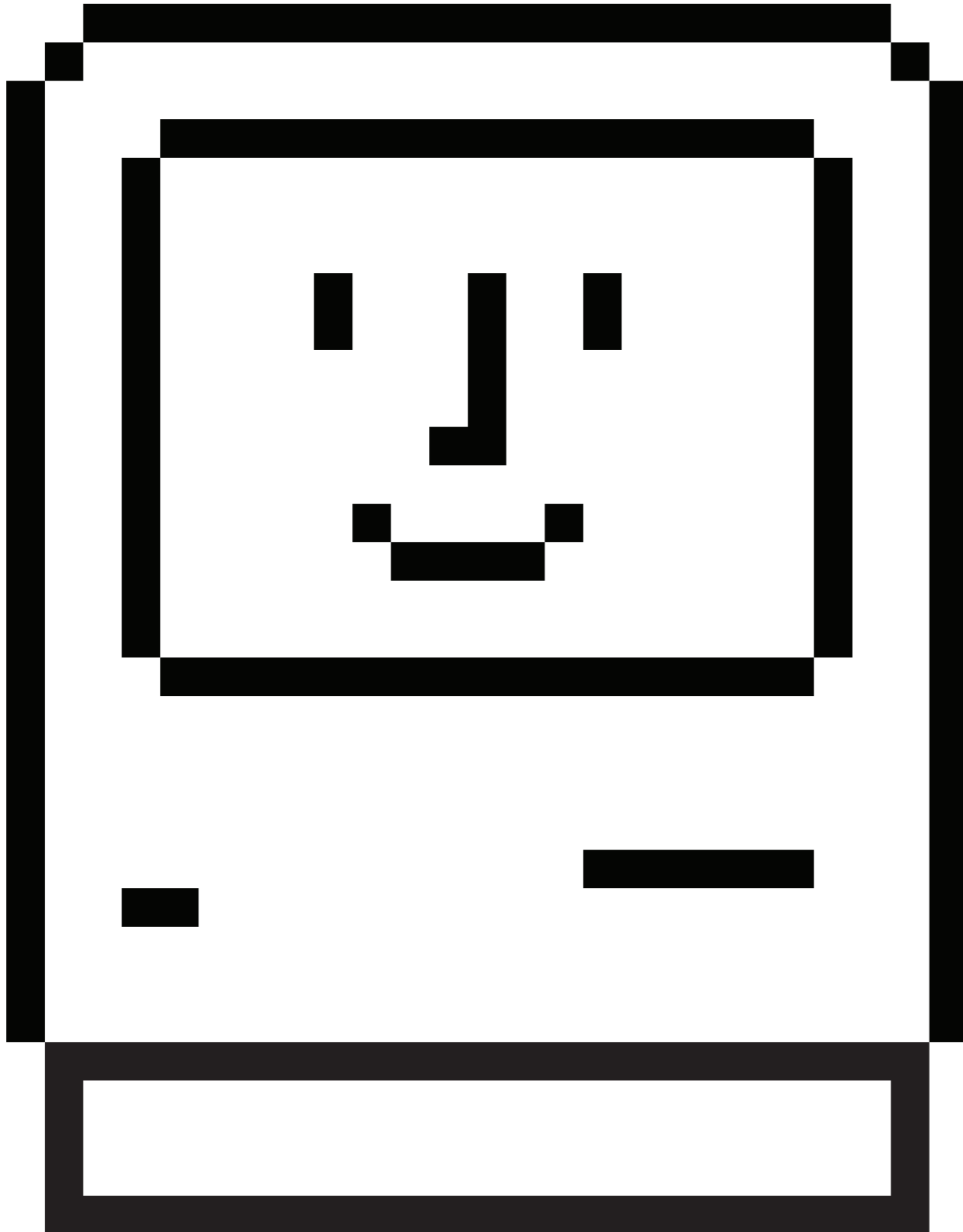
# Baroque Phase

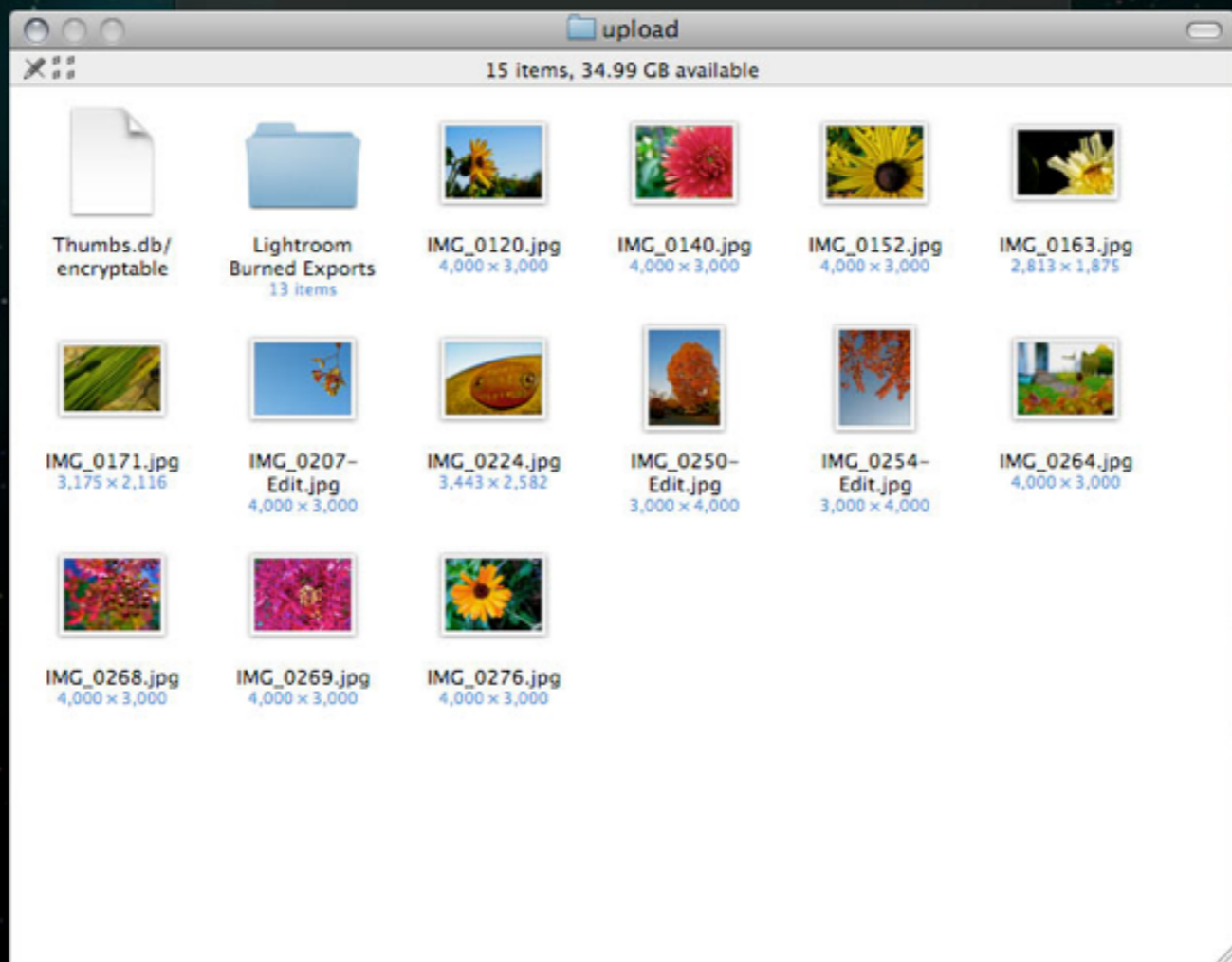
- Complicates your life
- Feature creep

# Backpedal



# Backpedal

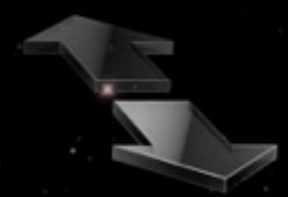




Yesterday

Today

Now



Cancel

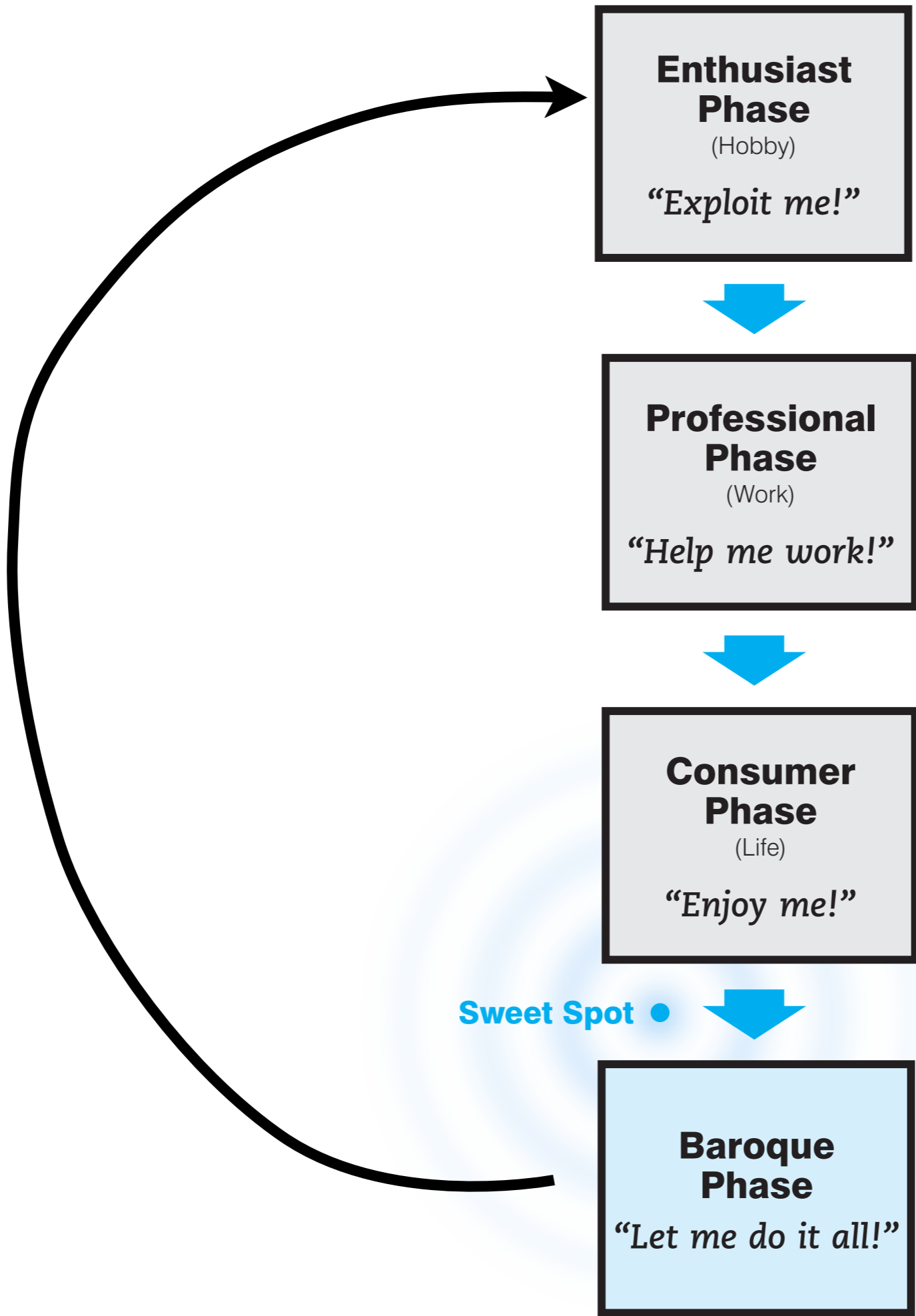
Yesterday at 5:03 AM

Restore



# Innovate Out





Adapted from Bill Moggridge  
Illustr.: interactions

# Vertical Design

# Vertical Design



Photo: Apple

# Vertical Design



Photo: Apple

# Vertical Design



Photo: Apple

# Vertical Design



Photo: Apple



# Vertical Design



Photo: Apple





# Vertical Design



Photo: Apple



# Vertical Design



Photo: Apple



Photo: Symbian



# HCI!

**Enthusiast  
Phase**  
(Hobby)  
*“Exploit me!”*



**Professional  
Phase**  
(Work)  
*“Help me work!”*



**Consumer  
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Sweet Spot ●



**Baroque  
Phase**  
*“Let me do it all!”*

# Long-Term Storage

- Hobby – Pro – Consumer – Sweet Spot – Baroque
- New genre, simplifying
- Do Sweet-Spot, not Baroque systems
- Vertical design
- User interface is key
- [hci.rwth-aachen.de/sweetspot](http://hci.rwth-aachen.de/sweetspot)

